



**DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE**

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National Purchasing Institute**

**Jerome Noble, Director**



***July 23, 2007***

**Re: 07ITB56949B-TR  
Inmate Video Visitation System**

Dear ***Bidders:***

Attached is one (1) copy of Addendum 1, hereby made a part of the above referenced ***Bid ITB.***

Except as provided herein, all terms and conditions in the ***Bid*** referenced above remain unchanged and in full force and effect.

Sincerely,

*Terrence Reese*

**Terrence Reese  
Assistant Purchasing Agent**

**07ITB56949B-TR Inmate Video Visitation System**  
**Addendum No. 1**  
**Page Two**

This Addendum forms a part of the contract documents and **modifies** the original ITB documents as noted below:

***The following questions were posed for the aforementioned ITB as follows:***

***1. What is the process that I would need to go through in order to get my firm approved to submit a bid for this project? I did not see, and I may have missed it, if there was a list of firms approved to submit bids.***

**Answer 1:**

Technically speaking, a vendor doesn't have to be registered vendor in order to bid on any Fulton County Project; however, it would be to the advantage of any potential vendor to go through the process of getting registered because, if the vendor is the award vendor, the county will not be able to process a purchase contract to the vendor until that process is done. You may register your company at [www.fultonvendorservice.co.fulton.ga.us](http://www.fultonvendorservice.co.fulton.ga.us) <<http://www.fultonvendorservice.co.fulton.ga.us/>>. If you encounter any problems in the electronic registration process, you may contact either of the following persons:

**Diann Wathington, Vendor Coordinator at (404) 730-1100 or**

**Meniquenne Byrd, Vendor Coordinator at (404) 730-1010**

For this particular project, Fulton County is not requiring a Pre-Qualification/ Pre-Approval process for potential vendors.

***2. Will products and firms other than ICS and its product line be considered for this project?***

**Answer 2: Yes**

***3. There are requirements in the specifications that call for 70 inmate visitation stations. What provisions, if any, are in place for the visitor stations? Sixteen (16) of the seventy (70) inmate visitation stations will be deployed in the Visitation / Reception Trailer, Fifty-two (52) will be deployed in the thirteen (13) zones of the jail or four (4) per zone, and two (2) will be reserved as spares; the visitor lobby in a remote location?***

**Answer 3: Yes**

**4. Are there any requirements for recording or monitoring?**

**Answer 4:** No

**5. Does this project call for a Single Control Station or Multiple Control Stations?**

**Answer 5:** Multiple Control Stations

**6. Does this project call for any Monitoring Stations?**

**Answer 6:** Yes

**7. Are there any specifications regarding the encasements that will house the electronics?**

**Answer 7:** Refer to page 54 of the ITB – section “Specifications for Inmate Video Visitation System” bullets #2 and #5.

**8. Is the County expecting bids on IP based electronics only or will alternative technologies be considered?**

**Answer 8:** Refer to page 54 of the ITB – section “Specifications for Inmate Video Visitation System” bullet #1.

**9. Is there a specific criterion that a vendor must meet in order to be considered?** (i.e. number of years in business, number of successful video visitation systems installed, Size of successful installations, etc.)

**Answer 9:** Yes, the vendor should meet the following requirements:

Installation, configuration, and testing of entire system must be completed within 30 days of vendor receiving Fulton County purchase order.

Comply      Yes \_\_\_\_\_      No \_\_\_\_\_

Vendor must be authorized by manufacturer to provide complete solution, including, hardware, training, and installation.

Comply      Yes \_\_\_\_\_      No \_\_\_\_\_

Vendor must utilize fully trained and qualified personnel to perform all installation, maintenance, support, and training services.

Comply                      Yes \_\_\_\_\_                      No \_\_\_\_\_

Vendor must be able to document at least three (3) references for installations of this type of hardware and software in an Inmate Correctional Facility environment.

**10. Who is the incumbent contractor that provides these services currently?**

**Answer 10:** Not Applicable

**11. What will be the duration of this contract?**

**Answer 11:** One (1) year, which begins immediately after Implementation.

**12. Is there an estimated value available for this contract? Or how much was budgeted for this project?**

**Answer 12:** No

**13. Page #17 Line item 4 Form D. Will a Georgia Utility Contractor License be required? (Note also referenced page #16 line item #33).**

**Answer 13:**

No, a Georgia Utility Contractor's License will not be required for this project.

That type of license would only be required for the following types of projects:

- Public Works Construction Projects
- Construction & Renovations of Wastewater Treatment Facility
- Construction & Renovation of Water Treatment Facility
- Installation of pipes (sewer and wastewater)

**14. Section 7 Page# 54 –Specifications. What type of LAN equipment will Fulton County utilize to support Video Visitation application? Will cabling to devices be required, or will that be provided by others? Will all 70 units be severed out of (1) central communications room?**

**Answer 14:**

The county will use Cisco 3750 POE switches. Fulton County Government will manage the installation of the required cabling. No, all seventy units will not be severed out of one central communication room. See question # 3

**15. Section 7, Page 55, Line item #1 Shows or “EQUIVALENT” there does not seem to be adequate information available on ICS part # 790000682-S or any cross-reference material to help research a comparable product? Is there a catalog available from ICS available that gives full description of product?**

**Answer 15:**

The V2V is manufactured by Aethra, Inc. a telecommunication company with USA offices in Miami, Florida – Their corporate office is in Italy. The correct Manufacturer Part # is – 900000682-S. Please contact Aethra, Inc., directly for a catalog.

**16. Section 7, Page 55 Line item #2. There does not seem to be information available on ICS part # PP1-TX? Is the quantity of 70 each correct?**

**Answer 16:**

This part is manufactured by Sound Control Technology, which is located in Connecticut and the manufacturer’s part number listed above is correct for the Single Board Power Transmitter. The quantity of seventy (70) is correct.

**17. Section 7, Page 55 Line item #4. There does not seem to be complete information available on ICS part # 417458-001-Kit. Can you provide the components that constitute a kit?**

**Answer 17:**

The part number listed is specific to ICS’s server hardware. Providing a different manufacture’s model that meets the “OR EQUIVALENT”, Fulton County Government does not have a preference.

**18. Who is the manufacturer of the V2V Enforcer?**

**Answer 18:** Reference question # 15

**19. Will the cabling be pulled by the potential vendor or the County?**

**Answer 19:**

Fulton County Government will manage the installation of the required cabling.

**20. Will the units be mounted by the county or the potential vendor?**

**Answer 20:**

All drilling requirements will be the responsible of Fulton County Government. They physical mounting of the devices will be the responsibility of the vendor.

**21. Will these units be for out-side calls?**

**Answer 21:** No

**22. What are the unit configurations?**

**Answer 22:** Determined by the proposed solution.

**23. Will the county require recording of voice transmissions?**

**Answer 23:** No

**24. What is the approximate distance?**

**Answer 24:** All devices will be deployed less than 100 meters from their respective switch.

**25. Will the units be seated or standing?**

**Answer 25:** Seated

**26. What does the acronym (ICS) stand for?**

**Answer 26:** Inmate Calling Solutions, LLC

**27. What kind of camera is required?**

**Answer 27:** Internal to the device

**28. Will the power supply be in the system?**

**Answer 28:** Refer to page 54 of the ITB – section “Specifications for Inmate Video Visitation System” bullet #6.

**29. What is your expectation for service in terms of coverage?**

**Answer 29:** 24 x 7 x 2hr response time

**30. What are your Visiting hours?**

**Answer 30:** First session - 8:00 A.M. to 11:00 A.M.  
Second Session: 5:00 P.M. to 8:00 P.M.

**31. Will this be a permanent solution?**

**Answer 31:** No

**32. What is the term of the Contract?**

**Answer 32:** One (1) year

**33. Does the vendor that responds to the bid have to sell Cisco product?**

**Answer 33:** No

**34. What is the ICS system's list price?**

**Answer 34:** Contact ICS directly

**35. Your Inmate Video Visitation ITB specifies that written questions be submitted directly to you, however, item 6 on page 6 of the ITB states that question are due by 02:00 P.M. Thursday, July 25<sup>th</sup>. This Thursday is actually the 26<sup>th</sup> of July. Can you clarify the deadline for submitting questions for this ITB?**

**Answer 35:**

The last day and time for entering questions for the aforementioned ITB will be Thursday, July 26, 2007 at 02:00 P.M.

## ACKNOWLEDGEMENT OF ADDENDUM NO. 1

The undersigned proposer acknowledges receipt of this addendum by returning one (1) copy of this form with the proposal package to the Purchasing Department, Fulton County Public Safety Building, 130 Peachtree Street, Suite 1168, Atlanta, Georgia 30303 by the ITB due date and time Tuesday, **August 07, 11:00 A.M.**

This is to acknowledge receipt of Addendum No. 1, \_\_\_\_\_ day of \_\_\_\_\_, 2007.

\_\_\_\_\_  
Legal Name of Bidder

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Title